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Position Description: Vice President, Women's Philanthropy

Major Responsibilities

1. Primary responsibility is to cultivate and solicit current and prospective WP donors.
2. Work closely with staff on leadership and board development and programming. Assisting staff with securing speakers, private homes for events, and friend-raising on Federation's behalf.
3. Cultivation and ultimate solicitation of prospects identified with significant charitable gift and endowment capacity.
4. Work together with staff and lay leaders to develop strategies for soliciting gifts and support.
5. Work closely with other annual campaign solicitors.
6. Participate and attend campaign cabinet meetings, campaign events, and teleconferences as needed.
7. Leadership role representing and/or speaking on behalf of WP. Lead WP Board Meetings.
8. Recruit for, attend when possible, and publicize WP events.
9. Effectively advocate the merits of the mission of The Jewish Federation and its annual case for giving.
10. Ensure continuity of the committee through focused succession planning. Work in partnership with staff to identify, evaluate and train future leaders. Meet with committee members toward the end of the year to ascertain interest in continuing on committee or placement somewhere else. Identify mentors to work with future leaders to help them achieve their goals.

Experience Required

Previous leadership roles within the Federation or beneficiary agencies; campaign leadership experience preferred.

Additional Expectations

Work with other solicitors to motivate and encourage them to close gifts and ask for upgrades.

Position Description: Chair, Women's Affinity

Major Responsibilities

1. Primary responsibility is to cultivate and solicit current and prospective affinity donors.
2. Cultivation and ultimate solicitation of prospects identified with significant charitable gift capacity.
3. Work together with staff and lay leaders to develop strategies for soliciting an increased annual campaign gift.
4. Work closely with other annual campaign solicitors including Affinity solicitors for upgrade of affinity gifts.
5. Participate and attend campaign cabinet meetings, campaign events, and teleconferences as needed.
6. Effectively advocate the merits of the mission of The Jewish Federation and its annual case for giving.
7. Ensure continuity of the committee through focused succession planning. Work in partnership with staff to identify, evaluate and train future leaders. Meet with committee members toward the end of the year to ascertain interest in continuing on committee or placement somewhere else. Identify mentors to work with future leaders to help them achieve their goals.

Experience Required

Some leadership roles within the Federation or beneficiary agencies.

Additional Expectations

Work with other solicitors to motivate and encourage them to close gifts and ask for upgrades.

Position Description: Chair, Pomegranate

Major Responsibilities

1. Cultivation and ultimate solicitation of prospects identified with significant charitable gift capacity.
2. Work together with staff and lay leaders to develop strategies for soliciting an increased annual campaign gift.
3. Leadership role representing and/or speaking on behalf of the annual campaign at annual Pomegranate Event.
4. Recruit for, attend, and publicize the annual Pomegranate event.
5. Effectively advocate the merits of the mission of The Jewish Federation and its annual case for giving.
6. Ensure continuity of the committee through focused succession planning. Work in partnership with staff to identify, evaluate and train future leaders. Meet with committee members toward the end of the year to ascertain interest in continuing on committee or placement somewhere else. Identify mentors to work with future leaders to help them achieve their goals.

Experience Required

Previous leadership roles within the Federation or beneficiary agencies; campaign leadership experience preferred.

Additional Expectations

Work with other solicitors to motivate and encourage them to close gifts and ask for upgrades.

Position Description: WP Chair, Outreach

Major Responsibilities

1. Primary responsibility is to cultivate and solicit current and prospective leaders and donors.
2. Cultivation of prospects identified with significant charitable gift capacity.
3. Help recruit for and work with leadership on programming for parlor meetings. Recruit for and publicize all WP events.
4. Work closely with staff to follow up with newcomers to events.
5. Leadership role representing and/or speaking on behalf of the annual campaign at various Federation events when needed.
6. Effectively advocate the merits of the mission of The Jewish Federation and its annual case for giving.

Experience Required

Previous leadership roles within the Federation or beneficiary agencies; campaign leadership experience preferred.

Position Description: Chair, Lion of Judah

Major Responsibilities

1. Primary responsibility is to cultivate and solicit current and prospective Lion donors.
2. Cultivation and ultimate solicitation of prospects identified with significant charitable gift capacity.
3. Work together with staff and lay leaders to develop strategies for soliciting an increased annual campaign gift.
4. Work closely with other annual campaign solicitors including Lion solicitors for upgrade of Lion gifts.
5. Participate and attend campaign cabinet meetings, campaign events, and teleconferences as needed.
6. Leadership role representing and/or speaking on behalf of the annual campaign at Lion events.
7. Recruit for, attend, and publicize Lion events.
8. Effectively advocate the merits of the mission of The Jewish Federation and its annual case for giving.
9. Ensure continuity of the committee through focused succession planning. Work in partnership with staff to identify, evaluate and train future leaders. Meet with committee members toward the end of the year to ascertain interest in continuing on committee or placement somewhere else. Identify mentors to work with future leaders to help them achieve their goals.

Experience Required

Previous leadership roles within the Federation or beneficiary agencies; campaign leadership experience preferred.

Additional Expectations

Work with other solicitors to motivate and encourage them to close gifts and ask for upgrades.

Position Description: Chair, Lion of Judah Endowment

Major Responsibilities

1. Primary responsibility is to cultivate and solicit current and prospective Lion Endowment donors.
2. Cultivation and ultimate solicitation of prospects identified with significant charitable gift and endowment capacity.
3. Work together with staff and lay leaders to develop strategies for soliciting an endowed gift.
4. Work closely with other annual campaign solicitors.
5. Participate and attend campaign cabinet meetings, campaign events, and teleconferences as needed.
6. Leadership role representing and/or speaking on behalf of the Endowment at Lion events.
7. Recruit for, attend, and publicize Lion and Endowment events.
8. Effectively advocate the merits of the mission of The Jewish Federation and its annual case for giving.
9. Ensure continuity of the committee through focused succession planning. Work in partnership with staff to identify, evaluate and train future leaders. Meet with committee members toward the end of the year to ascertain interest in continuing on committee or placement somewhere else. Identify mentors to work with future leaders to help them achieve their goals.

Experience Required

Previous leadership roles within the Federation or beneficiary agencies; campaign leadership experience preferred.

Additional Expectations

Work with other solicitors to motivate and encourage them to close gifts and ask for upgrades.

Position Description: Ruby Lion Chair

Major Responsibilities

1. Primary responsibility is to cultivate and solicit current and prospective Ruby Lion donors.
2. Cultivation and ultimate solicitation of prospects identified with significant charitable gift capacity.
3. Work together with staff and lay leaders to develop strategies for soliciting Ruby gifts.
4. Work closely with other annual campaign solicitors.
5. Participate and attend campaign cabinet meetings, campaign events, and teleconferences as needed.
6. Leadership role representing and/or speaking on behalf of Ruby Lion events.
7. Recruit for, attend, and publicize Ruby Lion events.
8. Effectively advocate the merits of the mission of The Jewish Federation and its annual case for giving.
9. Ensure continuity of the committee through focused succession planning. Work in partnership with staff to identify, evaluate and train future leaders. Meet with committee members toward the end of the year to ascertain interest in continuing on committee or placement somewhere else. Identify mentors to work with future leaders to help them achieve their goals.

Experience Required

Previous leadership roles within the Federation or beneficiary agencies; campaign leadership experience preferred.

Additional Expectations

1. Work with other solicitors to motivate and encourage them to close gifts and ask for upgrades.

WOMENS PHILANTHROPY COMMITTEE 2009

Mandy Braun
Dale Citron
Jill Gold
Rosie Rodney
Mindy Sosland
Michele Hymer Blitz
Deborah Cohn
Lori Deckelbaum
Yvonne Distenfeld
Shelley Ducker
Jeri Greenberg
Diane Greenspun
Tamara Handelsman
Suzanne Hirsch
Melissa Hochberg
Emily Hofmann
Nancy Kane
Raelin Kantor
Sherry Kaswell
Patricia Kent
Marcia Kerchner
Carol Klein
Jocelyn Krifcher
Shelley Kupfer
Stefanie Levy
Lynn Morgan
Marcia Nusgart
Debra Panitch
Amie Perl
Sandra Perlstein
Andrea Rifkind
Jody Rosenberg
Brenda Ruben
Ellen Tillman
Sherie Winston
Sharon Zissman
Cindy Zitelman